

AMERICAN ENERGY CLEANER, STRONGER

Campaign Introduction



- American Energy: Cleaner, Stronger promotes a national energy agenda that drives innovation, lowers emissions and fosters economic growth. As part of GEI's new initiative, we will highlight the technologies, people and companies that make investments in our nation's energy sector that spur continued economic growth and environmental progress.
- > Through investments in technology and innovation, our environment has become cleaner while our nation has become stronger all while our population has grown and economy prospered. This 'cleaner, stronger' agenda is helping America address climate change by increasing efficiency and reducing emissions without the requirements to eliminate greenhouse gas emissions in a timeframe that is not viewed as feasible by the electorate.
- ➤ In the midst of the national climate debate, GEI's new initiative provides the framework for realistic climate solutions that are driven by innovation and private sector investment and that don't place the financial burden on everyday Americans. Our new, exclusive poll reveals that voters overwhelmingly support this approach, preferring an innovation-driven 'cleaner, stronger' agenda to policies derived through government regulation.
- In the coming months, we will tell the American 'cleaner, stronger' story while advocating for energy policies that further a collective bipartisan mission to drive innovation, lower emissions and foster economic growth. Along the way, we will incorporate our successful *EnergyInnovates* initiative, which highlights specific companies and technologies that represent the next generation of energy.
- We will communicate through advertising, social media, live events and grassroots outreach to our stakeholder network, including our state and local Chamber allies, labor partners and our audience of policymakers, thought leaders, business leaders and voters. We look forward to engaging in this national conversation.





Public Perception of American Energy Priorities

Insights on Nationwide Survey of Likely 2020 Voters



The Purpose of this Research

- ➤ Energy issues are once again at the forefront of conversations between voters and Congress, with various policies being debated that will impact America's future. The Global Energy Institute (GEI) wanted to gauge public opinion about the progress that the energy industry has made over the past 10-15 years, and priorities for the future.
- ➤ The following results show broad, bipartisan support for policies that focus on America using its resources by implementing a 'Cleaner, Stronger' energy agenda that is driven by innovation, lowers emissions and fosters economic growth. This agenda is helping America address climate change by increasing efficiency and reducing emissions without the requirements to eliminate greenhouse gas emissions in a timeframe that is not viewed as feasible by the electorate.
- ➤ In the coming months, through the American Energy: Cleaner, Stronger campaign, GEI will highlight the efforts and investments the industry has already undertaken to build a 'Cleaner, Stronger' path forward for our nation – and tell the story of how these industry efforts will bring us into the future.



Survey Methodology



Telephone Survey among 1,000 Likely 2020 Voters Nationally Representative Sample Including:





50% Landline



50% Cellphone





38% identify as Democrat



26% identify as Independent



36% identify as Republican

RACE & ETHNICITY

White: 70%
African-American: 12%
Hispanic or Latino: 11%
Asian: 3%

Voter Priority: An Agenda that Focuses on Energy and the Environment that Does Not Forsake One for the Other





Energy and environmental issues are equally important across bipartisan, generational, and gender divides.

Key Audiences Who Deem Issue "Very Important"

4:81%

of voters say **ENERGY** is an **important** issue to them

(60% say "very important")

Democrats: 70%

Baby Boomers and older: 67%

People of color: 66%

Parents with children 18+: 66%

Liberals: 66%

Midwest residents: 64%



83%

of voters say **THE ENVIRONMENT** is an **important** issue to them

(69% say "very important")

Liberals: 86%
Democrats: 84%
Gen X women: 77%
Married women: 76%
People of color: 76%

White college educated women: 76%

Northeast residents: 74%

Women Baby Boomers and older: 73%

Voter Priority: Lead with Innovation, Not Government Regulation When It Comes to Addressing Climate Change





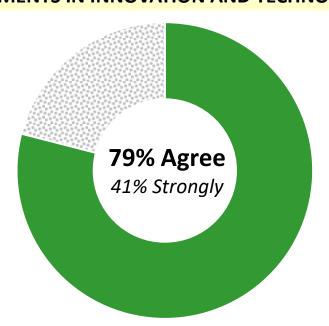
Voters prefer investing in innovation and technology by double-digits rather than increasing government regulation to combat climate change.

Agreement with Ways to Combat Climate Change

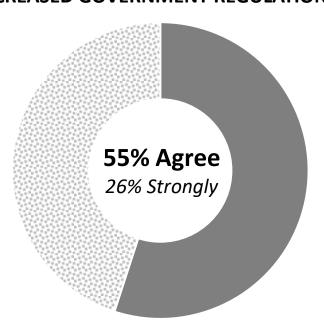
24 Point Advantage

Investments in Innovation & Technology

The best way to address climate change is through INVESTMENTS IN INNOVATION AND TECHNOLOGY



The best way to address climate change is through INCREASED GOVERNMENT REGULATION



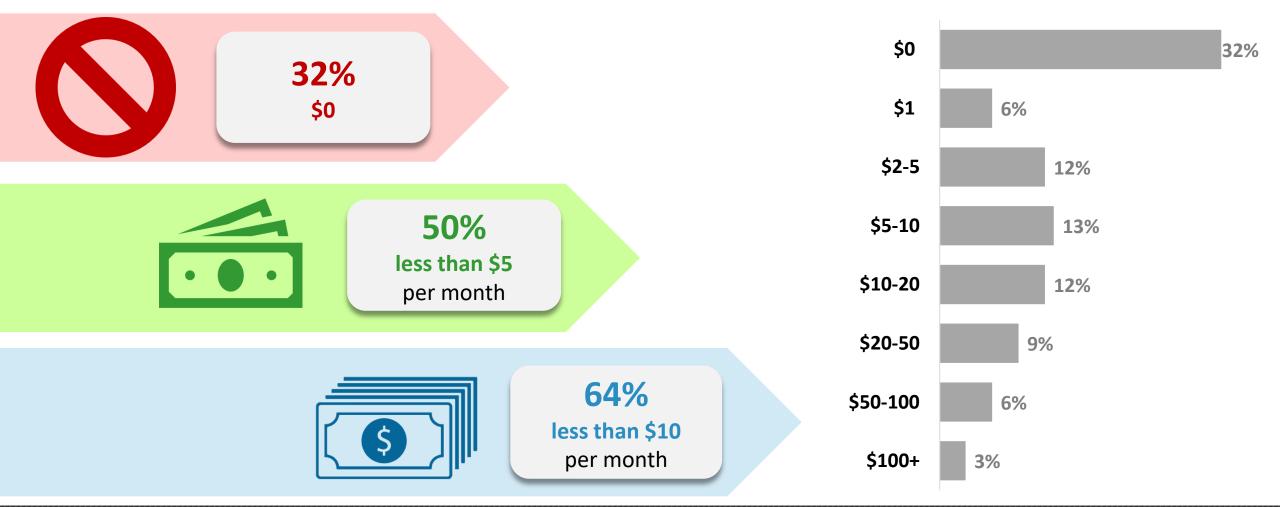
Voter Priority: Keep American Energy Policies Affordable for Taxpayers





Voters are price conscious when it comes to energy policies. They are not willing to pay for restrictive emissions requirements.

How Much Voters are Willing to Pay in Higher Bills to Eliminate Greenhouse Gas Emissions in 10 Years



Their price sensitivity could become a potential divisive election issue if state and national leaders go too far with policy recommendations.

How Much Voters are Willing to Pay in Higher Bills to Eliminate Greenhouse Gas Emissions in 10 Years

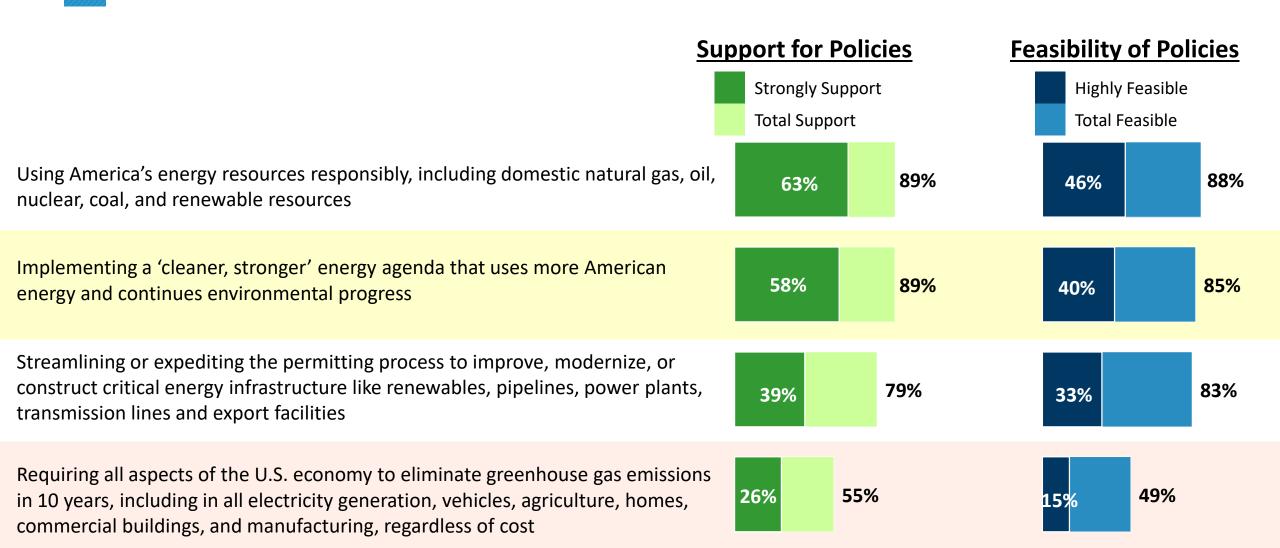
		Ť		White	People of Color		-		
0	32 % \$0	37%	27%	33%	27%	14%	30%	52%	
	50% less than \$5 per month	53%	47%	49%	50%	30%	49%	72%	
S	64% less than \$10 per month	63%	63%	61%	66%	48%	62%	81%	

Voter Priority: Develop Sensible and Feasible Energy Policies that Work for Everyday Americans





Voters support and find policies feasible when they embrace American energy instead of setting restrictions that personally impact them.



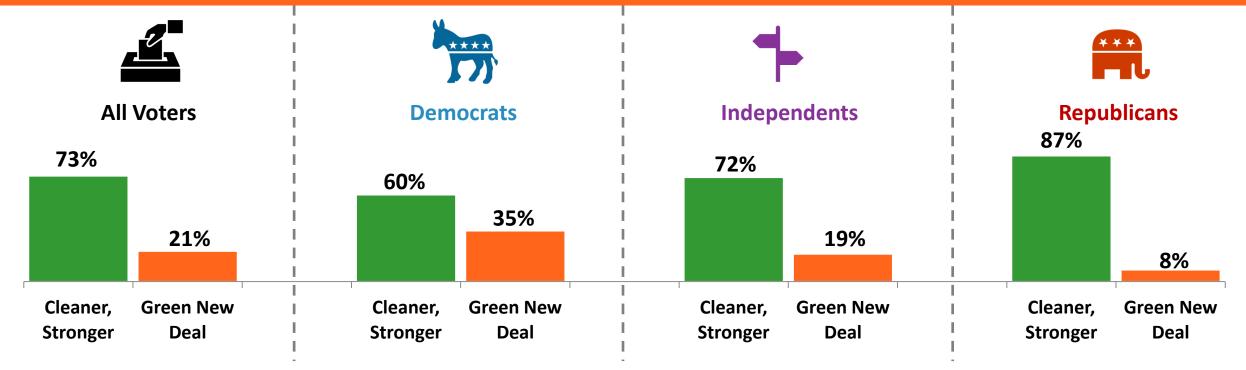


A 'Cleaner, Stronger' agenda is preferred by significant margins when offered as an alternative to eliminating greenhouse gas emissions.

'Cleaner, Stronger' Agenda vs. Eliminating Greenhouse Gas Emissions

'Cleaner, Stronger': America focusing on using its resources responsibly and safely by implementing a 'cleaner, stronger' energy agenda that prioritizes investments in innovation and advanced technology to reduce emissions.

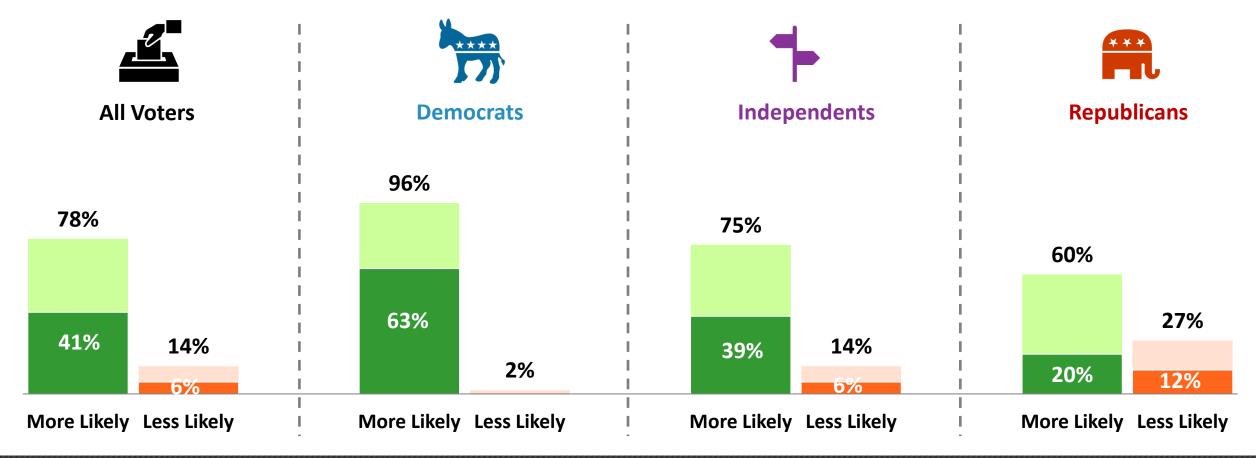
Eliminating Greenhouse Gas Emissions: America focusing on requiring a transition to the Green New Deal's proposal to eliminate greenhouse gas emissions from the U.S. economy in 10 years, regardless of cost.



Voters are willing to reward candidates who run on a 'Cleaner, Stronger' agenda.

<u>Likelihood to Vote for Candidates who Support 'Cleaner, Stronger' Agenda</u>

'Cleaner, Stronger' energy agenda that uses more American energy and continues environmental progress







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FOR MEDIA INQUIRIES:

Please contact Matt Letourneau, Managing Director of Communications at the Global Energy Institute for any questions about this survey.

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